

## Message Text

LIMITED OFFICIAL USE

PAGE 01 MANILA 00215 060322Z

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 COME-00 CIAE-00 DODE-00 INR-07

NSAE-00 PA-01 USIA-06 PRS-01 SP-02 AGRE-00 OMB-01

TRSE-00 STR-04 /039 W

-----060413Z 086621 /73

R 060230Z JAN 77

FM AMEMBASSY MANILA

TO SECSTATE WASHDC 4526

INFO AMEMBASSY BANGKOK

AMEMBASSY JAKARTA

AMEMBASSY KUALA LUMPUR

AMEMBASSY SINGAPORE

AMEMBASSY TOKYO

AMCONSUL HONG KONG

LIMITED OFFICIAL USE MANILA 215

E. O. 11652: NA

TAGS: EGEN, ETRD, RP

SUBJECT: CHAMBER OF COMMERCE OF THE PHILIPPINES SENDING TRADE  
MISSION TO HANOI

1. ON JANUARY 5, THE LOCAL PRESS REPORTED EXTENSIVELY THAT  
THE PHILIPPINE CHAMBER OF COMMERCE (CCP) HAD ACCEPTED AN  
INVITATION DELIVERED BY THUAN HOY CHOUNG, CHARGE DE AFFAIRS  
OF THE VIETNAMESE EMBASSY IN MANILA, FOR A PHILIPPINE TRADE  
MISSION TO VISIT HANOI.

2. MR. ROSARIO DE LA CUESTA, SECRETARY AND TREASURER OF  
THE CCP CONFIRMED THE REPORTS TO AN EMBASSY OFFICER ON THE  
SAME DATE AND STATED THAT THE INVITATION IS SIGNIFICANT  
BECAUSE IT IS THE FIRST INVITATION OF ITS KIND THAT AN  
ASSOCIATION OF SOUTH EAST ASIAN NATIONS (ASEAN), HAS RE-  
CEIVED FROM THE VIETNAMESE. HE SAID THAT THE MISSION IS  
ALSO IMPORTANT BECAUSE THE PHILIPPINE GOVERNMENT  
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 MANILA 00215 060322Z

FEELS THAT THERE IS A GOOD POSSIBILITY TO MARKET SOME  
SUGAR AND COCONUT OIL IN VIETNAM. HE SAID THAT THE  
VIETNAMESE HAD SHOWN MUCH INTEREST IN SUCH PURCHASES  
AND MILD INTEREST IN PHILIPPINE IRON, STEEL, FERTILIZERS,  
AND CHEMICALS. HE EXPLAINED THAT THE PHILIPPINES  
MIGHT ALSO FIND IN VIETNAM AN INEXPENSIVE SOURCE FOR  
PHOSPHATE AND ANTHRACITE COAL.

3. MR. DE LA CUESTA SAID THE MISSION WOULD NUMBER ABOUT 12 PEOPLE REPRESENTING ALL OF THE PHILIPPINE INDUSTRIES WHICH MAY HAVE SOME HOPE FOR BUSINESS IN VIETNAM. HE STRESSED THAT SINCE THIS WAS THE FIRST TRIP AND EXPLORATORY IN NATURE, HE WOULD NOT BE ABLE TO ESTIMATE THE VOLUME OF BUSINESS THAT COULD BE GENERATED.

4. COMMENT. THE ABOVE IS IN LINE WITH THE PHILIPPINE GOVERNMENT POLICY OF DIVERSIFYING ITS MARKETS AND SOURCES OF SUPPLY, IT IS ESPECAILLY INTERESTING IN REGARD TO POSSIBLE PHOSPHATE PURCHASES, BECAUSE THESE COULD FIT IN WITH CERTAIN ASEAN PLANS. ONE ASEAN PROJECT IS TO BUILD A SUPER PHOSPHATE FERTILIZER PLANT, BUT LOCATING AN INEXPENSIVE SUPPLY OF PHOSPHATE HAS BEEN A PROBLEM.  
SULLIVAN

LIMITED OFFICIAL USE

NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** PRESS COMMENTS, TRADE VISITS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 06-Jan-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977MANILA00215  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770005-0231  
**Format:** TEL  
**From:** MANILA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770175/aaaacnxp.tel  
**Line Count:** 79  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 2973b8dc-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 04-Jan-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3653048  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CHAMBER OF COMMERCE OF THE PHILIPPINES SENDING TRADE MISSION TO HANOI  
**TAGS:** EGEN, ETRD, BTRA, RP, VN  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/2973b8dc-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009